

For Sale By Owner Tracking Sheet

Name: _____ Phone: _____

Address: _____

Three Pronged Approach									
		<u>Date</u>		<u>Notes:</u>					
Call:									
Visit:									
Write:									
Initial Appointment									
Date:				Level of Need	1	2	3	4	
Assistance Approach				Notes:					
<input type="checkbox"/>	Demonstration	<input type="checkbox"/>	Transaction Control						
<input type="checkbox"/>	Pricing/Appraisers	<input type="checkbox"/>	Legal i.e. Disclosures						
<input type="checkbox"/>	Condition	<input type="checkbox"/>	Mortgage Info						
<input type="checkbox"/>	Marketing	<input type="checkbox"/>	Other:						
2nd Appointment									
Date:				Level of Need	1	2	3	4	
Assistance Approach				Notes:					
<input type="checkbox"/>	Demonstration	<input type="checkbox"/>	Transaction Control						
<input type="checkbox"/>	Pricing/Appraisers	<input type="checkbox"/>	Legal i.e. Disclosures						
<input type="checkbox"/>	Condition	<input type="checkbox"/>	Mortgage Info						
<input type="checkbox"/>	Marketing	<input type="checkbox"/>	Other:						
3rd Appointment									
Date:				Level of Need	1	2	3	4	
Assistance Approach				Notes:					
<input type="checkbox"/>	Demonstration	<input type="checkbox"/>	Transaction Control						
<input type="checkbox"/>	Pricing/Appraisers	<input type="checkbox"/>	Legal i.e. Disclosures						
<input type="checkbox"/>	Condition	<input type="checkbox"/>	Mortgage Info						
<input type="checkbox"/>	Marketing	<input type="checkbox"/>	Other:						
4th Appointment									
Date:				Level of Need	1	2	3	4	
Assistance Approach				Notes:					
<input type="checkbox"/>	Demonstration	<input type="checkbox"/>	Transaction Control						
<input type="checkbox"/>	Pricing/Appraisers	<input type="checkbox"/>	Legal i.e. Disclosures						
<input type="checkbox"/>	Condition	<input type="checkbox"/>	Mortgage Info						
<input type="checkbox"/>	Marketing	<input type="checkbox"/>	Other:						

Date Listed: _____